



SIR40316

CERTIFICATE IV IN RETAIL MANAGEMENT

Emerge from your studies with the ability to lead a frontline retail team and manage the day to day operations of a retail store or department.

Duration: 12-24 Months

Method: Online | Blended | RPL

Payment: Upfront, Pay Per Unit

Funding: Higher Level Skills

What Can I Expect?

With a focus on customer engagement and high-level sales skills, you will discover how to become a pivotal part of any retail business, leading and driving a team to achieve company goals and deliver tangible results.

Take on more responsibility with confidence as you learn, develop, and apply operational planning, rostering, and stock control skills. You will discover how to empower your staff to create a customer-centric culture and motivate them to excel in their roles and as a team.



STORE MANAGER



DEPARTMENT
MANAGER



Industry Experts



Live Webinars



Nationally Recognised



Blended Learning



Pathways to University



Rolling Enrolments

Core Units

SIRRRTF002 Monitor retail store financials

SIRXCEG004 Create a customer centric culture

SIRXHRM002 Maintain employee relations

SIRXMGT002 Lead a frontline team

SIRXRSK002 Maintain Store Security

SIRXSLS003 Achieve sales results

SIRXWHS003 Maintain workplace safety

Elective Units

SIRRINV002 Control Stock

BSBMGT402 Implement operational plan

SITXHRM002 Roster staff

BSBCUS401 Coordinate implementation of customer service strategies

Eligibility Criteria

Funded students must provide evidence that they are an existing worker in the Retail industry.

Evidence may include recent payslips including date and company name, no financial data required.

QUALIFICATION STRUCTURE

Packaging Rules

Total Number of Units: 11
7 Core Units Plus
4 Elective Units

Entry Requirements

Certificate III in Retail or relevant industry experience

Workplace Practical Requirements

Students will be required to undertake practical workplace tasks in an approved workplace/environment to complete their qualification (minimum of 3 shifts).



Scan for more info

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Visit our website collegeaustralia.edu.au or call us on 07 3255 0506 for more information and current pricing.

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