



SIR30216

CERTIFICATE III IN RETAIL

Progress your career in retail and develop your knowledge and skills to allow you to take on a supervisory role.

Duration: 12-24 Months

Method: Online | Blended | RPL

Payment: Upfront, Pay Per Unit

Funding: Certificate 3 Guarantee, User Choice

What Can I Expect?

This qualification will prepare you for a role in which you are responsible for taking on the day to day operations of a retail environment. You will understand product and service offerings well and apply this knowledge in the workplace where discernment is required.

The skills you gain are a broad knowledge of customer engagement, building loyal customer relationships, team collaboration, and sales processes that will become the foundation of meeting organisational expectations and impacting the business.



SALES TEAM
LEADER



CUSTOMER SERVICE
REPRESENTATIVE



RETAIL
SUPERVISOR



TEAM
LEADER



RETAIL
ASSISTANT



SALES
ASSISTANT



Industry Experts



Live Webinars



Nationally Recognised



Blended Learning



Pathways to University



Rolling Enrolments

Core Units

SIRXCEG001 Engage the customer

SIRXCEG002 Assist with customer difficulties

SIRXCEG003 Build customer relationships and loyalty

SIRXCOM002 Work effectively in a team

SIRXIND001 Work effectively in a service environment

SIRXRSK001 Identify and respond to security risks

SIRXWHS002 Contribute to workplace health and safety

SIRXSLS001 Sell to the retail customer

Elective Units

SIRRMER001 Produce visual merchandise displays

BSBWOR204 Use business technology

SIRXSLS002 Follow point-of-sale procedures

SIRXIND002 Organise and maintain the store environment

SIRXIND003 Organise personal work requirements

QUALIFICATION STRUCTURE

Packaging Rules

Total Number of Units: 13
8 Core Units Plus
5 Elective Units

Entry Requirements

Not Applicable.



Scan for more info

V22.1

Visit our website collegeaustralia.edu.au or call us on 07 3255 0506 for more information and current pricing.

All information is correct at the time of printing. While every attempt is made to ensure that information is updated and accurate, some changes may occur without notice.